

POINT OF DELIVERY AND TRANSFER OF RISK



Incoterms	Responsibility for Costs	Responsibility for Insurance	Responsibility for Loading/Unloading	Responsibility for Customs Duties	Responsibility for Transport	Responsibility for Risk
EXW	EX WORKS	!	AGREED PLACE			
FCA	FREE CARRIER	!	AGREED PLACE	!		
FAS	FREE ALONGSIDE SHIP	!	PORT OF LOADING			
FOB	FREE ON BOARD	!	PORT OF LOADING			
CFR	COST & FREIGHT	!			PORT OF DESTINATION	
CIF	COST, INSURANCE & FREIGHT	!			PORT OF DESTINATION	
CPT		!	COST PAID TO			PLACE OF DESTINATION
CIP		!	CARRIER & INSURANCE PAID TO			PLACE OF DESTINATION
DPU			DELIVERED AT PLACE UNLOADED		!	PLACE OF DESTINATION
DAP			DELIVERED AT PLACE			! DESTINATION
DDP			DELIVERED DUTY PAID			! DESTINATION

SELLER'S OBLIGATION
 BUYER'S OBLIGATION

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 TRANSFER OF RISK